

Ulster County Economic Development Alliance
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MINUTES

Regular Meeting of the Board of Directors
December 14th, 2021

A meeting of the Board of Directors of the Ulster County Economic Development Alliance was held at 4:30 P.M. on Tuesday, December 14th, 2021 through a Microsoft Teams meeting:

Join on your computer or mobile app

[Click here to join the meeting](#)

Or call in (audio only)

[+1 845-768-3864,,756217787#](#) United States, Kingston

Phone Conference ID: 756 217 787#

The following Board Members were present by video conference:

Sarah Haley

Herb Litts

Brian Cahill

Ashley Knox

Zac Kleinhandler

Ward Todd

Also in attendance were:

President:

Tim Weidemann Director, Ulster County Office of Economic Development

Ulster County Office of Economic Development Staff:

Kathryn Heidecker Deputy Director, Ulster County Office of Economic Development

Other Attendees

Lindsay Simonson Ulster County Attorney's Office

Dante DeLeo Ulster County Attorney's Office

March Gallagher Ulster County Comptroller's Office

Alicia DeMarco Ulster County Comptroller's Office

The meeting was called to order by Chair Sarah Haley at 4:30 P.M.

This institution is an equal opportunity provider, employer, and lender.

MINUTES

Motion: Herb Litts made a motion seconded by Brian Cahill, moved to approve the minutes for November 9, 2021.

Vote: The motion was adopted.

Officer Reports

President / CEO report

Enterprise West Update

Tim Weidemann provided an update regarding the current tenants in Enterprise West. He also said that the Enterprise West Advisory Committee has begun planning for summer 2022 events in the parking lot. He provided an update regarding ongoing contract negotiations with Natural Resources for redevelopment of the west side of the IBM campus. Harris Beach has been involved in discussions. Brian Cahill asked what the developer is looking for. Mr. Weidemann responded they are looking for a short lease and option to buy.

Enterprise East Update

The County legislature is anticipated to vote on surplusizing the property to UCEDA at its meeting on December 21st. There was a discussion of potential special meeting dates for UCEDA to meet after this meeting to accept the surplus. Board will be contacted with potential dates.

CARES Funding Update

Kate Heidecker presented an update on the CARES funding program. A total of 284 pre-applications have been received, 72 total applications received, and 18 full applications have been approved. Outreach and support is on-going. Potential press conference or press release being planned for late December.

Contracts for Service Update

The Pop Up Gallery Group (PUGG) is hosting a holiday maker event on December 18th from 12 – 5 PM and the Board is invited to attend. The event will take place at 20 Cedar Street.

CFO/Treasurer Report

The last major transaction was a refund to the Novo Foundation for their rescinded grant offer. Transaction took place last month. Brian Cahill asked Tim Weidemann if there was a replacement Treasurer yet. Tim Weidemann reported that a replacement has started at the Budget office and is currently undergoing training. Tim Weidemann also reported The Farm Bridge is currently in the process of liquidating its assets and is requesting that some of the principal be forgiven on its loan.

Harris Beach Invoices

Discussion: Tim Weidemann reported he has posted revised versions of their invoices

Motion: Brian Cahill made a motion, seconded by Herb Litts, to approve the October 18th 101' invoice in the amount of \$16,424

Vote: The motion was adopted.

OLD BUSINESS

Mad Batters Update

Discussion: Tim Weidemann let the Board know that the total amount due would be \$25,433.89 without a forbearance or \$25,015.06 with a forbearance. The Board agreed to request for the higher amount for repayment.

PUBLIC COMMENT

March Gallagher said she does not know what is in the Harris Beach retainer agreement but expressed concern about environmental liabilities and asked whether the County would be getting money up front for liability. She stated the property would need an appraisal and an explanation, by the County, of why they are disposing it, as well as a description of the transfer and its public benefit in order to be in compliance with public authority law. She reminded the Board that the County is liable for any properties they have been in ownership of.

NATIONAL RESOURCES AGREEMENT

Motion: Brian Cahill made a motion, seconded by Herb Litts to enter executive session at 5:43pm to discuss the terms of a proposed real estate transaction.

Vote: The motion was adopted.

Motion: Herb Litts made a motion, seconded by Brian Cahill to come out of executive session at 6:03pm.

Vote: The motion was adopted.

No votes were taken or decisions made in executive session.

ADJOURNMENT

Motion: Brian Cahill made a motion, seconded by Herb Litts to adjourn the meeting.

Vote: The motion was adopted.

The meeting was adjourned at 6:04 pm.